

Interest rates and fees — archived August 2016

Note: this is an old version - rates and fees listed on this page are out of date - you can view the current rates [here](#).

At Harmony, we're 100% open and transparent about our rates and fees. If you're thinking about getting a [loan](#), you can check what interest rate will apply to you through our no obligation loan application process, and you won't be charged a Platform Fee until your loan is funded. If you're a lender, you'll find details regarding the service fee below.

Interest rates

Harmony's interest rates are priced on a risk gradient. Each loan application is attributed a risk grade with an associated interest rate according to Harmony's credit scorecard. The interest rate on a loan is both the interest rate paid by borrowers and the gross interest rate due to Lenders. Harmony's risk grades and their corresponding interest rates are displayed in the table below.

1. During the loan application, borrowers provide us with some financial information;
2. Based on an assessment of this information and the borrower's repayment history, we'll assign a risk grade to the borrower;
3. The borrower will then be able to apply for a loan at the interest rate that corresponds to their risk grade.

Grade	Interest Rate (p.a.)
A1	9.99%
A2	11.46%
A3	12.03%
A4	12.63%
A5	13.25%

Grade	Interest Rate (p.a.)
B1	13.84%
B2	14.49%
B3	15.16%
B4	15.80%
B5	16.48%

Grade	Interest Rate (p.a.)
C1	18.52%
C2	19.67%
C3	20.82%
C4	22.06%
C5	23.23%

Grade	Interest Rate (p.a.)
D1	24.41%
D2	25.80%
D3	27.12%
D4	28.70%

D5	30.24%
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Grade	Interest Rate (p.a.)
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E1	31.81%
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E2	33.95%
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E3	35.33%
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E4	36.64%
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E5	38.25%
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Grade	Interest Rate (p.a.)
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F1	39.22%
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F2	39.26%
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F3	39.61%
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F4	39.98%
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F5	39.99%
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Interest rates are subject to change.

Borrowing limits

Borrowers in Harmony's marketplace are limited in the amount they can borrow, based on the credit grade they are assigned. The following graph shows these limits:

Borrower fees

Borrowers who maintain their regular repayment schedule will be charged no additional fees beyond the one-off Platform Fee.

Platform Fee

Harmony charges an up-front, one-off Platform Fee to borrowers of \$375. The Platform Fee is added to the loan amount approved.

The Platform Fee will be charged on the loan being advanced. A Platform Fee of \$375 applies to Top Ups.

Dishonour Fee

In the case where a borrower's repayment is dishonoured, a \$15 fee will be charged to the borrower's account due to the additional administration required to re-process the payment. The fee will be due in the borrower's next payment.

Overdue Fee

The Overdue Fee is charged if a payment is not made in full and the account goes into arrears. The fee payable is \$20 on each of 6, 36, 66, 96, 120 days after the payment date, if the account remains outstanding. The fee will be payable on the borrower's next direct debit date.

Legal Fees

If enforcement action is required against a borrower, any legal and associated third party costs incurred will be charged to the borrower account. The costs charged are due in the borrower's next payment.

Payment Protect Fees (borrowers only)

If borrowers choose to add **Payment Protect** as an add-on to their loan, the Payment Protect Fee will be added to their loan total and included in their monthly repayments. The Payment Protect Fee is calculated as a percentage of the loan amount (including platform fee), rounded to the nearest \$25.

There are two levels of pricing based on the level of cover borrowers require or are eligible for:

If Payment Protect is taken out on a joint application, it must be taken out by both the primary borrower and the co-borrower; it cannot be taken out by only one party.

Term	Individual (Complete)	Individual (Partial)	Co-Borrower (2x Complete)	Co-Borrower (2x Partial)	Co-Borrower (1x Complete 1x Partial)
36 months	5.84%	4.77%	9.34%	7.64%	8.49%
60 months	7.97%	6.60%	12.75%	10.56%	11.66%

Rebate of fee on early repayment

If a borrower prepays their loan in full before the end of their originally set term, without having any payments waived, the Payment Protect fee is rebated pro rata using a formula prescribed by the Credit Contracts and Consumer Finance Act (CCCFA):

$$\text{Payment Protect refund} = (\mathbf{p} \times \mathbf{s} \times (\mathbf{s} + \mathbf{1}) \div (\mathbf{t} \times (\mathbf{t} + \mathbf{1})))$$

Where:

- **"p"** is the Payment Protect fee amount,
- **"s"** is the number of whole months in the unexpired portion of the period for which the plan applied,
- and **"t"** is the number of whole months for which the plan applied.